xv) Explain the Behavioural traits in brief?

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## **SECTION-C**

**Note:**Long answer type questions. Attempt any three questions. 3x10=30

- Q.3 Explain the process of negotiation in detail?
- Q.4 Discuss the various theories of leadership in detial?
- Q.5 Explain the personality traits that shape the personality?
- Q.6 Bring out the Impact of stress on performance and satisfaction?
- Q.7 What is Attitudes? Explain the objectives of attitudes in details?

## 5th Sem. / Finance, Accounts & Auditing Subject : Soft Skills

Time: 3 Hrs. M.M.: 100

## **SECTION-A**

**Note:** Very Short Answer type questions. Attempt any 15 parts. (15x2=30)

- Q.1 a) What is Basic Etiquettes?
  - b) Write about the Environment concept of Personality Development?
  - c) Write any two elements of Communication skills?
  - d) Write any two principles of Time Management?
  - e) Describe the Job Satisfaction?
  - f) Write any two feature of team work?
  - g) Write about the objectives of leadership?

- h) Define personal qualities?
- i) Define Emotional Stability?
- j) What do you mean by agreeableness?
- k) Write about the positive motivation?
- I) Define Interpersonal skills?
- m) Discuss the Importance of team?
- n) Write any three features of leadership?
- o) Write any two major for issuing Negotiation?
- p) What is formal leader?
- q) What is gender differences in the Negotation?

## **SECTION-B**

**Note:**Short answer type questions. Attempt any ten parts 10x4=40

- Q.2 i) Write about the objectives of Business Etiquettes?
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- ii) Write about the process of Active listening?
- iii) Does the Heredity affects the development of Personality?
- iv) Define Group Stressors?
- v) Discuss the Importance of Leadership?
- vi) Define the components of attitudes?
- vii) What are the various barriers to changing Attitudes?
- viii) Describe the features of Effective teams?
- ix) Discuss the importance of Interpersonal skills?
- x) What do you mean by self Management & Integrity?
- xi) Describe the Importance of Motivation?
- xii) Discuss the guidelines for effective negotiation?
- xiii) What do you mean by cultural diversity and self esteem?
- xiv) Discuss the various types of leaders?
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